

Turnaround Group Business Advisors - TGBA

STOP THE TORTURE

You are the business owner/ manager. The buck stops with you. Your back is up against the wall. Your whole life is affected by it. It never leaves you, you try and get away from it, but there is no peace, not even when you sleep. You are fire fighting so much you can not move the business forward. This can't be the end of the road, you've put too much in, but why do the bills still keep mounting up. Please will someone make the pain go away?

Many, many people have been through what you are going through and have come out the other side. Whether that side was better or worse largely depends on the action they took.

Whether you come out on the better or worse side will depend on the action you take, but how do you find out what actions you can take?

We can help you with that. Between us, we have rescued many companies from the brink of disaster. Just have a look at the case studies and references to give you just a small flavour of what we have done.

You cannot imagine the relief those business owner/managers felt when they came out that other side for the better.

Within a short time of us discussing the issues with you, we can tell you what the options are and give you an idea what can and can't be done, and we can help you get it done quickly and efficiently.

Everything you tell us is absolutely confidential. You will find an open copy of our confidentiality agreement on this site which applies to any discussions that you have with us.

Stop the torture. Contact us now for a free, no obligation and totally confidential discussion, by calling 077 34567 446 for a quick response or email info@tgba.co.uk.

Member profiles below:

Dephna House

24/26 Arcadia Avenue

London

N3 2JU

t: 0333 444 8522

f: 0870 420 5922

e: info@tgba.co.uk

w: www.tgba.co.uk

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[Tell me more!](#)

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Thames Valley: Barry Hill

Barry is the Chair of TGBA and co-ordinator for the TGBA. Apart from being a qualified accountant Barry has spent most of his working life as a Finance Director with good overseas experience. Barry has a very rounded picture of most of the difficulties business life can throw at a SME. In more recent years Barry has been giving business advice to SMEs and has assisted more than one in overcoming financial obstacles and, in doing this, mentored and trained the management in financial measurement and awareness.

North West London & Northern Home Counties: Ralph Myers

Ralph has been presenting sound business advice for more than thirty years to SMEs and large corporates. As a Fellow of the Chartered Institute of Management Accountants he has gained an in depth knowledge of the business process and has put that to use as a board member and departmental head. His expertise has been used within environments ranging from family owned businesses to international groups in the retail, finance, industrial, consulting and commodities sectors. Specialising in reporting, systems, finance, treasury and regaining control. He has an impressive record of saving and recovering hard cash.

Scotland: David Shenkin

David is a Family Business Expert with major focus on Finance and Strategic Development. Experience of being MD of companies from 5 -150 employees with turnover from £1M - 30M. Held a number of Non executive positions as Director and Chairman of Manufacturing, Retail and Service Companies. Has strong relationships with most Scottish Banks and factoring companies and has successfully completed a number of company sales and acquisitions.

East Midlands: Philip Stanyer

A chartered accountant, Phil has worked in manufacturing, capital goods finance, retail, service and wholesale distribution sectors and has been a lead figure in turning around ailing and disorganised companies. In each case he has continued to work with these businesses leading them to industry leading results both financially and from a customer satisfaction perspective.

South East Home Counties: Richard Terhorst

With 20 years experience, Richard has been involved in company turn rounds, start-ups, structuring, corporate planning strategy and in negotiations/mediations in buy/sell, shareholders agreements etc. Negotiations with banks and the preparation of applications often have led to increased funding. Richard has held and still holds various directorships,

either as a non-exec director or as an external finance director. Through his then accounting practice, year-end accounts as well as the more important management accounts were prepared and analysed where required.

Central South & South West England: Tim Jenner

Tim has been helping fast growth companies grow in challenging circumstances. He has ten years SME company owner experience, and has grown and sold the companies he has owned. He has ten years senior level in corporate environment, which has enabled him to use corporate growth processes and disciplines in small companies. He specialises in hands on sales and marketing activities, and has financial skills to ensure growth is profitable, and downward growth is transformed to profitable growth. He has helped business owners buy back a majority share in a business, which they lost due to variety of very valid reasons, and has successfully sold businesses for business owners.

Personal Debt Management: Mike Gould

Specialising in supporting businesses and people to cancel all unsecured loans, including credit cards and store cards. 95% of all unsecured loan agreements taken out before April 2007 are unenforceable, which means that all unsecured debt can be legally removed. Credit card company MBNA have reserved £1.4 billion as contingency funding to deal with this issue. Also debt management service which does not involve an IVA. Funding for SMEs through niche venture capitalists. Mortgage broker and packager with close relationships with specialist lenders. Able to offer funding for a complete range of business and personnel activities, in an ever changing market. Commonsense approach to all funding and debt issues. FSA regulated and Ministry of Justice regulated. Certificate in Mortgage Advice and Practice. Member of the Chartered Institute of Marketing.

North East and North West England: David Lee

David has a wealth of experience having spent over 40 years in SME Management, David is an Associate of The Association of Business Recovery Specialists . Holding roles as MD in 3 start up operations and as Sales & Marketing Director in several successful venture's. This experience allows a rapid analysis of a Company its problems & potential.. He has the character to drive through change and has a hands-on management style with the ability to find solutions, create efficiency, restore vision, awaken enthusiasm, build team spirit and develop loyalty from both customers & employees. Building growth through efficient & effective Sales & Marketing programmes is a particular strength. David is a Full Member of The Chartered Institute of Marketing.

North East and North West England: Mike Kilroy

Mike started his career in large blue chip companies including a period with overseas subsidiaries this not only gave him an accountancy qualification but also invaluable experience of mergers and acquisitions. For the last fifteen years Mike has been involved with businesses in the SME sector and has lead a number of Management Buy Out/Buy Ins the last being as the Managing Director of an engineering company that raised turnover from £16m to £25m. Having been at the sharp end of business with SME's he has a wealth of experience managing the problems when the buck stops. He also has in depth knowledge of fund raising and how to access external funds.

North East London & North East Home Counties: Mel Loades

Mel's experience is forged in turning businesses around over the last 23 years and in the last 6 years much of that has been working with the positive changes in insolvency rules to bring down the average business turnaround period from 12 months to 12 weeks. Mel has built a reputation for being able to help individuals who have personal guarantee claims made against them and in many cases, the claim has been reduced significantly or removed altogether

Call us today to find out how we can help your business grow.