
General Management

Duncan Bratt



Duncan has wide experience of bidding for businesses up for sale and their acquisition and integration. With the variety of corporates he has worked for, he has been involved with strategic appraisal & strategy development, HR performance management - executive, sales & company wide bonus schemes, appraisal schemes and annual pay reviews, change management with reference to ERP systems implementations.

Strategy, Marketing & Sales

Brian Dash



A wealth of experience in IT Consulting, Services, Education and Recruitment, through several senior executive positions in blue chip companies. These roles encompassed General Management, Marketing, Business Development, Sales and Product Management. Brian also has experience helping SMEs, ranging from financial recruitment, electronics, promotions, marketing and consulting with issues relating to business strategy, marketing and sales.

Strategy & Business Mentoring

Paul Green



With a background in the electronics industry, alongside experience generated within the charity sector, Paul offers a unique combination of skills covering sales, marketing and operations. His insight to business is now applied taking a strategic view to companies that he works with, often working as a mentor to the managing director/owners of a business and generating action based plans directly impacting the organisation's profit and performance.

Finance & Turnaround

Barry Hill



Apart from being a qualified accountant Barry has spent most of his working life as a Finance Director with good overseas experience. Barry has a very rounded picture of most of the difficulties business life can throw at a SME. In more recent years Barry has been giving business advice to SMEs and has assisted more than one in overcoming financial obstacles and, in doing this, mentored and trained the management in financial measurement and awareness.

Leadership & Strategy

Roger McDonald



Roger has worked in the transport industry, in operations, manufacturing and consulting. He has developed winning business strategies, including a Management Buyout in a highly competitive environment, delivered, then sold on. He has a passion for customer service in driving revenue. Expert at stakeholder management, in managing commercial stakeholders and working at the difficult public/private interface.

Strategy, Operations & People

Martin Mellor



With over 30 years in Electronics Manufacturing, Quality Consultancy, Telecoms and Software/IT, Martin has a wide understanding of business practices and techniques from Marketing, through Sales, Product Development, Operations and Customer Support. He provides expertise in Business Process Re-engineering, implementing ISO 9001:2000 Quality management systems. He is a trained ISO 9001/TickIT Lead Assessor, skilled Facilitator and Trainer.

Merging Technology & Business

Chris Nabavi



With a degree in electronics, Chris started his career as an engineer, covering all aspects of hardware, software design, and IT. He has held senior positions in two multinational IT companies and has jointly run a small electronics design and manufacturing company. He is one of those rare individuals who understands business and technology and can apply good business practices making complicated issues simple. Chris is a senior member of the IEEE (in the USA).

Sales, Operations & Marketing

Mike Phillipps



With a business career starting as a Unilever Graduate, Mike became a Sales and Marketing Director with a variety of well known names in the FMCG, leisure and professional services sectors. Mike has extensive experience in helping small to medium sized enterprises in the Business to Business sector with many issues relating to marketing, sales volume, profitability and team leadership, in which he takes a practical "hands on approach".

Financial Matters

Chris Scanlon



Chris is a graduate chartered accountant with 20 years experience in blue chip companies and the last five years with small high growth companies. He is able to use his financial background to help businesses get to grips with the challenges and opportunities ahead of them. With significant experience of fund raising as well as acquisitions, joint ventures and turnarounds, he also has extensive experience of IT systems development and implementation.